

INDUSTRIAL SERVICES

Newmark Grubb Phoenix Realty Group



Newmark Grubb Phoenix Realty Group's Industrial Services division comprises of expert real estate advisors with a strong reputation for buying leasing, selling, managing and industrial assets in Northeast FL and Southeast GA. We are committed to meeting the needs of industrial tenants, property owners and investors by providing comprehensive real estate services specifically tailored to the industrial market. We are qualified to handle any client requirement, from a portfolio review of existing locations to the sale of a single property.

Through detailed analyses and consistent support, Newmark Grubb Phoenix Realty Group's Industrial experts guide clients through the real estate decision-making and implementation process.

Invaluable Expertise

For tenants, we analyse the financial implications of their current leases and handle relocations, renewals, lease restructures or dispositions as needed. We are familiar with how market conditions, supply chain requirements and the physical characteristics of industrial real estate impact our clients' operating costs and decision-making process. Whether our client is expanding, contracting, consolidating or upgrading its facilities, Newmark Grubb Phoenix Realty Group can assist with securing the most suitable space.

Our clients include a number of Fortune 500 companies, for whom we manage industrial properties ranging from manufacturing facilities and warehouses to laboratories and data centers.

For owners, our team brings an intimate understanding of the industrial tenant base, enabling us to market space effectively, resulting in quick transactions, maximum interest generation from tenants optimally suited to our clients' property investments.

As investment sales experts, we are equipped to assist with building acquisitions, dispositions and build-to-suit assignments. Investors interested in buying or selling industrial assets also rely on us to optimise asset value, benefitting from our extensive relationships with institutional and private capital buyers and sellers.

Broad Knowledge for Specific Needs

Our team is acutely aware of the needs specific to industrial tenants, owners and investors, from loading bay requirements to environmental and zoning regulations. Through our partnership with Newmark Grubb Knight Frank, we are supported by a platform of strong market research, advanced technology and practice groups dedicated to specific industry segments, such as logistics, clean energy, data centers and cold storage facilities. Armed with an intimate knowledge of all facets of the local and national marketplace, including new developments in industrial technologies and markets, Newmark Grubb Phoenix Realty Group is an invaluable asset for clients throughout the Northeast and nationally.

Industrial Services Include:

- ◆ Tenant and Owner Representation
- ◆ Buyer and Seller Representation
- ◆ Property Management
- ◆ Strategic Planning and Building Repositioning
- ◆ Facility Assessment
- ◆ Logistics Evaluation
- ◆ Project and Construction Management
- ◆ Financial and Economic Incentive Analysis
- ◆ Drive Time Studies, Geographic Searches and Zoning Issues



Newmark Grubb Phoenix Realty Group represented Dalfen America in the purchase of a 240,000-square-foot distribution center at 10089 North Main St., located in Imeson International Industrial Park, on Jacksonville's Northside. Dalfen purchased the property with the intention of leasing it. Newmark Grubb Phoenix Realty Group was then hired to lease the property and did so successfully to Samsonite, which already had distribution space in Imeson Park.

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Newmark Grubb Phoenix Realty Group is a full-service commercial real estate company serving Northeast Florida and Southeast Georgia. The firm has completed more than 80 million SF of transactions since its inception in 1993. Today, Newmark Grubb Phoenix Realty Group provides industrial, office, retail and investment brokerage services representing tenants, buyers, landlords and sellers, as well as third-party and institutional investors of every size.

Through Newmark Grubb Knight Frank, one of the world's leading commercial real estate advisory firms, our clients have access to opportunities in every major market throughout the country, as well as across the globe. For further information, visit www.phoenixrealty.net or call 904.399.5222.